



## **NINE MONTH REPORT 2010**

1 January – 30 September

# → KEY FIGURES

in € million	Q3/10	Q3/09	Change	9M/10	9M/09	Change
Continuing operations						
Order entry	56.9	24.0	137.1%	139.8	63.9	118.8%
Order backlog as of 09/30	-	-	-	108.0	57.6	87.5%
Total sales	37.0	23.6	56.8%	96.6	70.6	36.8%
Sales margin	6.8%	3.4%	3.4%-points	3.7%	0.7%	3.0%-points
Gross profit	15.5	9.2	68.5%	35.6	28.1	26.7%
Gross margin	41.9%	39.0%	1.9%-points	36.9%	39.8%	-2.9%-points
Costs of sales	21.5	14.4	49.3%	61.0	42.5	43.5%
R&D costs	1.8	1.3	38.5%	5.1	3.6	41.7%
Continuing operations						
EBITDA	6.4	2.3	178.3%	13.2	4.9	169.4%
EBITDA margin	17.3%	9.7%	7.6%-points	13.7%	6.9%	6.8%-points
EBIT	5.0	1.1	> 250%	8.4	1.2	> 250%
EBIT margin	13.5%	4.7%	8.8%-points	8.7%	1.7%	7.0%-points
Earnings after tax	2.5	0.8	212.5%	3.6	0.5	>250%
Earnings per share (in €)	0.13	0.05	160.0%	0.19	0.03	> 250%
Continuing and discontinued oper	ations					
Earnings after tax	3.1	-0.3	> 250%	3.6	-1.4	> 250%
Earnings per share (in €)	0.16	-0.01	> 250%	0.19	-0.08	> 250%
Balance sheet and cash flow						
Equity	-	_	-	97.0	88.6	9.5%
Equity ratio	-	-	-	57.9%	64.1%	-6.2%-points
Return on equity	3.2%	-0.3%	3.5%-points	3.7%	-1.6%	5.3%-points
Balance sheet total	-	-	-	167.5	138.3	21.1%
Net cash	-	-	-	23.5	15.3	53.6%
Free cash flow*	-2.2	1.7	-229.4%	3.8	5.6	-32.1%
Further key figures						
Investments **	0.6	0.4	50.0%	1.8	2.9	-37.9%
Investment ratio	1.6%	1.7%	-0.1%-points	1.9%	4.1%	-2.2%-points
Depreciation	1.5	1.3	15.4%	4.8	3.8	26.3%
Employees as of 09/30 ***	-	_	-	587	487	20.5%
Employees as of 09/30 ****	-	-	-	587	612	-4.1%

before consideration of purchase or sale of available-for-sale securities and before consideration of extraordinary items from purchase or sale of subsidiaries

<sup>\*\*</sup> before consideration of the acquisition of Hama Tech and purchase of land and facility Sternenfels

<sup>\*\*\*</sup> continuing operations

<sup>\*\*\*\*</sup> continuing and discontinued operations

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# FOREWORD OF THE MANAGEMENT BOARD

### Dear Shareholders, Ladies and Gentlemen,

Following the excellent order entry of € 50.6 million in the second quarter, at the beginning of August we had still assumed that this amount would not recur in the third quarter. We had expected order entry to be in the region of € 40 million. Reality then far exceeded all of our expectations. As early as one month later – in September – we were able to report that order entry in the third quarter would be approximately € 55 million. In fact, we actually achieved order entry of € 56.9 million, one of the best results in the history of the Company. As a result, it was possible to raise the annual target to € 170 million. It was particularly encouraging that the strong demand for SUSS MicroTec equipment affected all of the Company's market segments and product lines.

In June we announced the relocation of the Substrate Bonder division from the USA to Germany. In the course of the restructuring, the research and development, production, and product management functions for the Bonder product line will be moved to our new production site in Sternenfels, Germany. At the same time, the North American sales organization and applications center is being moved from Waterbury, Vermont, to Sunnyvale, California. Both measures will help simplify our corporate structure significantly. They represent the last step in our strategic restructuring, which is aimed at trimming our production from four sites to two, while maintaining four product lines.

Four months later, we can now report that the project is going according to plan. Mid of November, the necessary adjustments will be made to our SAP system so that Bonder equipment can be produced in Sternenfels. The data needed for Bonder production will be migrated from the Oracle system of our American subsidiary to the German company's SAP system. Following that production of initially the manual Bonder will commence at the Sternenfels site. At the beginning of the new year, production of fully automated Bonder will follow. We currently anticipate that the move to Germany will be completed by the end of the first quarter of 2011.

The development of the North American sales organization and applications center in Sunnyvale is also going according to plan. The necessary construction is now being carried out, such that nothing should prevent the move in December.

SUSS MicroTec is investing a total of  $\in$  7.5 million in the relocation of the Bonder division. Of this amount,  $\in$  2.2 million had been incurred by the end of the third quarter. An additional  $\in$  2.3 million will accrue by the end of the year. As a result, EBIT for the 2010 fiscal year will be diminished by a total of  $\in$  4.5 million. In the first half of the next fiscal year, another  $\in$  3.0 million will have to be taken into account.

#### The Quarter in Figures

Order entry increased in the months from July to September 2010 by approximately 137% to € 56.9 million, after € 24.0 million in the same period of the previous year. While demand remained high in China, the regions of Europe and North



left: Michael Knopp CFO

right: Frank Averdung

America became the drivers of the high order entry. A weakening was noted in the Rest of Asia region. Sales in the third quarter totaled € 37.0 million, exceeding the previous year's quarterly figure by approximately 57% (Q3 2009: € 23.6 million).



From a nine-month perspective, the development of order entry and sales was also very positive. In the first nine months of 2010, order entry of  $\leqslant$  139.8 million surpassed the  $\leqslant$  63.9 million total for the same period of the previous year by approximately 119%. Compared with the first nine months of 2009, sales increased by approximately 37% from  $\leqslant$  70.6 million to  $\leqslant$  96.6 million. Consequently, order backlog cracked the threshold of  $\leqslant$  100 million, totaling  $\leqslant$  108.0 million as of September 30, 2010 (September 30, 2009;  $\leqslant$  57.6 million).

In nine-month comparison, earnings before interest and taxes (EBIT), including extraordinary effects totaling  $\in$  0.2 million, improved significantly to  $\in$  8.4 million (9M 2009:  $\in$  1.2 million). Extraordinary effects in the first nine months of the year primarily consisted of the following:

- + Gain of bargain purchase of € 2.7 million resulting from the initial consolidation of HamaTech APE
- Restructuring expenses of €-o.3 million resulting from the amalgamation of the production sites in Vaihingen and Sternenfels
- Restructuring expenses of € -2.2 million related to the relocation of the Substrate Bonder division from the USA to Germany

Excluding these extraordinary effects, EBIT came to  $\in$  8.2 million. Earnings after taxes (EAT) amounted to  $\in$  3.6 million, compared with  $\in$  0.5 million in the corresponding period of the previous year. Basic earnings per share (EPS) therefore totaled  $\in$  0.19 (9M 2009:  $\in$  0.03).

Free cash flow before the inclusion of securities purchases and sales and extraordinary effects from M&A activities came to  $\in$  3.8 million at the nine month mark, after  $\in$  5.6 million in the same period of the previous year. In May, SUSS MicroTec AG concluded a loan agreement with a local bank in order to finance the newly acquired business property in Sternenfels. The loan, which totals  $\in$  4.5 million, runs until June 30, 2020. It was made available and drawn down on July 6, 2010. The Company's solid funding was improved further as a result. As of September 30, 2010, the SUSS MicroTec Group has cash and interest-bearing securities of  $\in$  39.2 million (December 31, 2009:  $\in$  31.1 million). The net cash position grew significantly in comparison to the end of the 2009 fiscal year, from  $\in$  18.4 million to  $\in$  23.5 million (9M 2009:  $\in$  15.3 million).

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#### Outlook

Given strong order entry in the second and third quarters of 2010, we are assuming order entry of € 170 million for the full year 2010. For the entire year, we anticipate sales of approximately € 140 million and EBIT in the € 11–13 million range. This incorporates one-time restructuring expenses of € 4.5 million related to the relocation of the Substrate Bonder division from the USA to Germany. We will also be able to generate a positive free cash flow (before effects of M&A activities already carried out) in the 2010 fiscal year.

Garching, Germany, November 2010

Frank Averdung
Chief Executive Officer

Chief Executive Officer

Michael Knopp Chief Financial Officer

# HIGHLIGHTS

## SCIL Technology Advancing

SUSS MicroTec's efforts – in cooperation with its partners – to promote the development of its two-year-old large-area substrate conformal imprint lithography (SCIL) technology is paying off. The technology, which was introduced two years ago as part of a research collaboration with Philips Research Laboratories and is run on most of the manual Mask Aligners, has generated considerable interest so far in research circles. In Germany, SUSS MicroTec is cooperating with the University of Kassel, the Institute of Nanostructure Technologies and Analytics (INA), and the Fraunhofer IISB in Erlangen, Germany, on developing additional potential appli-

cations. In the EU-sponsored SILFUMA research project with partner Fraunhofer IISB, the use of new imprint materials, particularly for SCIL, is being tested. The technology has found an initial industrial application in the production of photonic crystals for LED manufacturing. In this regard, interest is coming from China in particular. SUSS MicroTec developed and introduced a multi-wafer carrier for its production customers this quarter, which could yield a five-fold increase in manufacturing throughput.





- SCIL enables substrate conformal nanoimprinting with high resolution. The technology can be upgraded on most manual SUSS MicroTec mask aligners.
- 2: Dr. Rainer Knippelmeyer, VP Research & Development and CTO
- For exposure of perpendicular sidewalls in micromechanical structures SUSS MicroTec has developed a new angular exposure optics.

Service

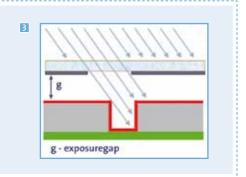
## SUSS MicroTec Appoints New VP of Research & Development

Highlights

On August 1, 2010, SUSS MicroTec AG appointed Dr. Rainer Knippelmeyer as Vice President of Research & Development and Chief Technology Officer (CTO). The creation of the new position goes hand in hand with the consolidation of the Coater, Wafer Bonder, and Photomask Equipment product lines at the Sternenfels site. Given ever-increasing requirements for emerging technologies such as 3D integration, even closer coordination of product development within the Company's various divisions will be necessary in the future. In his new capacity, Dr. Knippelmeyer is responsible for the Company-wide direction of the areas of research and development and innovation management. In the process, his emphasis will be on shaping the technology roadmap applicable across products within the SUSS MicroTec Group. Dr. Knippelmeyer has many years of experience in the areas of research and development and business development from his activities at various subsidiaries of Carl 7eiss AG

### New Angular Exposure Optics

For the exposure of angular to vertical edge slopes in micromechanical structures, SUSS MicroTec has introduced new exposure optics for the MA200 Compact, primarily for applications in the area of MEMS packaging. The new optics permit the patterning of not only wafer surfaces, but also of deeply etched trenches. In flat topographies this applies even to vertical edge slopes. This product development is made possible through the use of highquality microlenses.

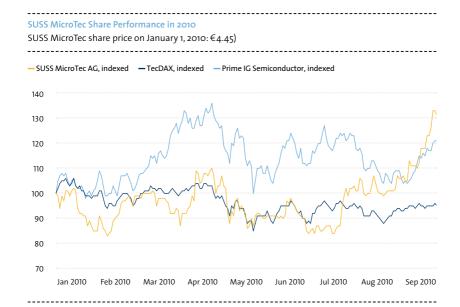


# INVESTOR RELATIONS

#### The SUSS MicroTec Share

The SUSS MicroTec share began the 2010 fiscal year at a price of € 4.45. Despite positive corporate news, such as the sale of the loss-making Test Systems division and the acquisition of HamaTech APE, the share lost ground slightly in the first three months of the year and closed the first quarter of 2010 approximately 6% lower at € 3.88. Although a temporary change in direction for the share performance was seen at the beginning of the second quarter, concerns about the creditworthiness of the

GIIPS countries (Greece, Italy, Ireland, Portugal, and Spain) depressed the overall stock market mood in the months that followed. Against this backdrop, the SUSS MicroTec share lost ground again and closed the quarter on June 30, 2010 at € 4.00, representing a drop of approximately 10% from the closing price at the end of 2009. In the subsequent months of July and August, the share moved sideways with at times large fluctuations. A clear shift in the trend of the share performance initially took hold on September 13, 2010 with the news that order entry in the third quarter 2010 was expected



Highlights

Business Development

Service

to exceed expectations significantly. On the day of the announcement, the share broke through the € 5 threshold again for the first time and closed the quarter on September 30, 2010 at € 5.90. As a result, the share performed considerably better than both of its benchmark indexes. Whereas the SUSS MicroTec share recorded an increase of about 33% for the first nine months, the Prime IG Semiconductor sector index had risen by only approximately 21% as of September 30, 2010. The TecDAX German stock market index even ended the same period of the year with a decline of approximately 4% compared with its closing price for 2009.

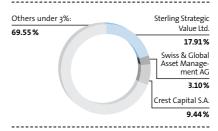
The average daily trading volume of SUSS MicroTec shares on all German stock exchanges in the third quarter of 2010 amounted to 110,338 shares (Q3 2009: average daily trading volume of 42,398 shares). In the first nine months of the year, the average daily trading volume of the share increased to 107,081 shares (9M 2009: daily average of 38,324 shares).

**Share Ownership by Officers** and Related Parties as of September 30, 2010

Shares	Options
42,500	67,500
37,500	97,500
9,600	40,000
0	0
	42,500 37,500 9,600

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Ownership Information as of September 30, 2010



## **BUSINESS DEVELOPMENT**

of SUSS MicroTec AG

#### Overview

Order entry of €56.9 million in the third quarter of the current fiscal year exceeded all expectations. Compared with the already encouraging previous quarter (order entry Q2 2010: €50.6 million), this represented another increase of approximately 12%. Sales in the third quarter of 2010 amounted to €37.0 million, approximately at the same level as in the previous quarter, in which sales of €37.7 million were generated. Strong demand for SUSS MicroTec affected all of the Company's market segments and product lines.

A nine-month review paints just as encouraging a picture: in the first nine months of 2010, order entry of €139.8 million surpassed the total of €63.9 million for the same period of the previous year by approximately 119%. Compared with the same period of the previous year, sales increased by approximately 37% from €70.6 million in 2009 to €96.6 million. The order backlog as of September 30, 2010 amounted to €108.0 million (September 30, 2009: €57.6 million).

Gross profit margin in the third quarter rose to 41.9% from 39.0% in the corresponding year-earlier period as a result of several high-margin orders in the Lithography division. However, the gross profit margin for the year to date was 36.9%, reflecting certain lower-margin Bonder systems, which were delivered in the second quarter of 2010 as part of strategic R&D cooperative agreements. Earnings before interest

and taxes (EBIT) developed very positively in the third quarter of 2010, totaling €5.0 million, which corresponds to an EBIT margin of approximately 13.5%. As a result, it was possible to generate EBIT of €8.4 million in the first nine months of 2010 (9M 2009: €1.2 million).

During the first nine months of 2010, extraordinary effects of about €0.2 million were recorded as a result of business combinations and restructuring measures. The net impact of these extraordinary effects improved earnings, whereby €1.5 million accrued to the period from January to June and €-1.3 million to the period July to September. The extraordinary effects primarily consisted of the following:

- The initial consolidation of HamaTech APE GmbH & Co. KG resulted in gain of bargain purchase of €2.7 million.
- Restructuring expenses of €-0.3 million resulted from the amalgamation of the production sites in Vaihingen and Sternenfels
- As of the end of September 2010, restructuring expenses of €-2.2 million were incurred due to the relocation of the Substrate Bonder division from the USA to Germany.

Without these extraordinary effects, EBIT in the first nine months of 2010 would have totaled €8.2 million, corresponding to an EBIT margin of 8.5%.

Highlights

Earnings after taxes (EAT) amounted to €3.6 million, compared with €0.5 million in the corresponding period of the previous year. Basic earnings per share (EPS) therefore totaled €0.19 (9M 2009; €0.03).

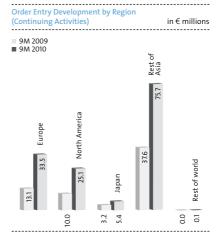
Free cash flow before the inclusion of securities and extraordinary effects from M&A activities came to  $\leqslant$ 3.8 million at the end of the ninemonth period, after  $\leqslant$ 5.6 million in the same period of the previous year. As of September 30, 2010, the SUSS MicroTec Group therefore had cash and interest-bearing securities of  $\leqslant$ 39.2 million (December 31, 2009:  $\leqslant$ 31.1 million). The net cash position grew significantly in comparison to the end of the 2009 fiscal year from  $\leqslant$ 18.4 million to  $\leqslant$ 23.5 million (September 30, 2009:  $\leqslant$ 15.3 million).

#### Orders Position and Sales by Region

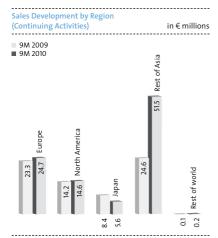
The extraordinarily strong orders position in the first nine months of the 2010 fiscal year encompassed all regions. The Rest of Asia region, which primarily includes the countries of Taiwan, China, and Malaysia, recorded an increase of 101.3% in orders, compared with the corresponding period of the previous year. The North America (+150.1%) and Europe (+156.2%) regions similarly produced triple-digit growth rates in order entry, while the Japan region achieved a 69.3% increase in order entry compared with the previous year.

While the Rest of Asia region was the primary driver of the high order entry in the first half of the year, activity shifted to the regions of Europe and North America in the third quarter. By contrast, a weakening was noted in the Rest of Asia region, except for China.

The regional distribution of sales in the first nine months offers a mixed picture. While it was possible to achieve slight increases in the regions of Europe (+6.0%) and North America (+3.0%), Japan experienced significant declines (-33.4%) compared with the previous year's period. However, the Rest of Asia region produced 101.3% higher sales.







# Business Development in the Individual Divisions Lithography division

The Lithography division includes the development, manufacture, and sale of the Mask Aligner, Developer, and Coater product lines. These product lines are developed and produced in Germany at the locations in Garching near Munich and more recently in Sternenfels. The relocation of Coater and Developer production from Vaihingen an der Enz to the newly acquired production building in neighboring Sternenfels was completed in mid-May 2010 without complications.

The Lithography division recorded encouraging growth rates both in order entry and sales in the first nine months of 2010. Order entry of €85.9 million for the nine-month period of 2010 exceeded order entry of €45.5 million in the previous year by 88.8%. Asian production customers in particular were drivers of the strong demand. Division sales in the first nine months of 2010 amounted to €65.7 million after

€52.9 million in the corresponding period of the previous year. Division earnings (EBIT) in the Lithography division improved in nine-month comparison from €7.0 million in the previous year to €13.4 million.

Lithography Div	ision Overvi	ew	in € millions
■ 9M 2009 ■ 9M 2010			
455 Order entry 85.9	52.9 bivision sales	70 T 13.4 Division earnings	38.2 37.6 Net assets

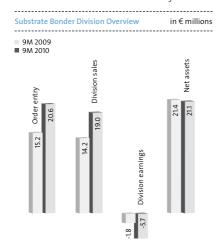
#### Substrate Bonder Division

The Substrate Bonder division comprises the development, production, and sale of the Substrate (Wafer) Bonder product line and is currently still located in Waterbury, Vermont (USA). The relocation of Bonder development and production to Sternenfels, which was announced in mid-June, is being implemented at present and should be completed in the first quarter of 2011. Both Bonder sales and the North American service and applications center will be relocated to California as part of this move.

The Substrate Bonder division developed very positively both in terms of order entry of €20.6 million (previous year: €15.2 million) and sales of €19.0 million (previous year: €14.2 million). Despite this good sales performance,

division earnings (EBIT) fell from €-1.8 million to €-5.7 million. The weaker earnings development was due in particular to the very low margins for several large production systems, which were delivered to strategic R&D partners in the second quarter of 2010, as well as extraordinary expenses of €2.2 million in connection with the relocation of the division to Germany.

Highlights



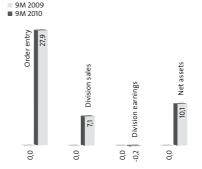
#### Photomask Equipment Division

The Photomask Equipment division includes the development, manufacture, and sale of the HMx, ASx, MaskTrack, and MaskTrack Pro product lines of HamaTech APE GmbH & Co. KG, which was acquired on February 15, 2010. The development and production of specialized systems for the cleaning and processing of photomasks for the semiconductor industry is conducted at the Sternenfels site.

The Photomask Equipment division developed very favorably in the seven-month period since initial consolidation. At the end of September 2010, order entry totaled €27.9 million.

Division sales amounted to €7.1 million. For purposes of comparison: in the previous 2009 fiscal year, HamaTech APE generated annual sales of €11.0 million. In terms of earnings (EBIT), the division made a small loss of €-0.2 million in the period under review.

Photomask Equipment Division Overview in € millions



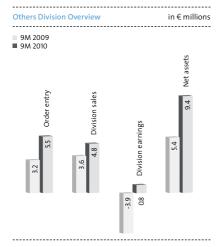
#### Others Division

The Others division comprises the Mask business in Palo Alto, California (USA), which caters to the semiconductor industry, and the Microoptics activities at the Neuchâtel, Switzerland, location as well as the C4NP business and the costs for central Group functions that generally cannot be attributed to the main divisions.

The Others division performed positively in nine-month comparison in terms of both order entry and sales. Order entry improved from €3.2 million in the first nine months of 2009 to €5.5 million. Division sales after the first nine months of 2010 amounted to €4.8 million after €3.6 million in the corresponding period of the previous year. The Photomask business recorded constant order entry of €1.8 million in nine-month comparison as well as a slight sales decline from €2.2 million in 2009 to €1.8 million



in 2010. By contrast, the Micro-optics business achieved increases in order entry of €2.4 million to €3.5 million (9M 2009: €1.1 million) and in sales of €1.7 million to €2.8 million (9M 2009: €1.1 million). Gain of bargain purchase totaling €2.7 million related to the initial consolidation of HamaTech APE had a positive impact on division earnings, which amounted to €0.8 million in the first nine months of 2010 after €-3.9 million in the corresponding period of 2009.



## FINANCIAL REPORT

## CONSOLIDATED STATEMENT OF INCOME (IFRS)

	07/01/2010 –	07/01/2009 -
in € thousand	09/30/2010	09/30/2009
Sales	37,003	23,554
Cost of sales	-21,513	-14,385
Gross profit	15,490	9,169
Selling costs	-4,456	-3,693
Research and development costs	-1,754	-1,299
Administration costs	-4,814	-3,223
Other operating income	1,426	467
Other operating expenses	-934	-350
Analysis of net income from operations (EBIT):		
EBITDA (Earnings before Interest and Taxes,		
Depreciation and Amortization)	6,437	2,326
Depreciation and amortization of tangible assets,		
intangible assets and investments in subsidiaries	-1,479	-1,255
Net income from operations (EBIT)	4,958	1,071
Financial income/expense	-99	-13
Profit or loss from continuing operations before taxes	4,859	1,058
Income taxes	-2,363	-259
Profit or loss from continuing operations	2,496	799
Net profit or loss from discontinued operations (after taxes)	580	-1,076
Net profit or loss	3,076	-277
Thereof equity holders of SUSS MicroTec AG	3,048	-267
Thereof minority interests	28	-10
Earnings per share (undiluted)		
Basic earnings per share from continuing operations in €	0.13	0.05
Basic earnings per share from discontinued operations in €	0.03	-0.06
Earnings per share (diluted)		
Basic earnings per share from continuing operations in €	0.13	0.05
Basic earnings per share from discontinued operations in €	0.03	-0.06



# CONSOLIDATED STATEMENT OF INCOME (IFRS)

	01/01/2010 –	01/01/2009 –
in € thousand	09/30/2010	09/30/2009
Sales	96,635	70,641
Cost of sales	-61,035	-42,562
Gross profit	35,600	28,079
Selling costs	-12,110	-12,648
Research and development costs	-5,096	-3,640
Administration costs	-13,529	-10,231
Other operating income	6,893	2,485
Other operating expenses	-3,349	-2,809
Analysis of net income from operations (EBIT):		
Depreciation and amortization of tangible assets,		
intangible assets and investments in subsidiaries	13,205	4,881
Depreciation and amortization of tangible assets,		
intangible assets and investments in subsidiaries	-4,796	-3,645
Net income from operations (EBIT)	8,409	1,236
Financial income/expense	-594	-6
Profit or loss from continuing operations before taxes	7,815	1,230
Income taxes	-4,214	-761
Profit or loss from continuing operations	3,601	469
Net profit or loss from discontinued operations (after taxes)	10	-1,890
Net profit or loss	3,611	-1,421
Thereof equity holders of SUSS MicroTec AG	3,560	-1,371
Thereof minority interests	51	-50
Earnings per share (undiluted)		
Basic earnings per share from continuing operations in €	0.19	0.03
Basic earnings per share from discontinued operations in €	0.00	-0.11
Earnings per share (diluted)		
Basic earnings per share from continuing operations in €	0.19	0.03
Basic earnings per share from discontinued operations in €	0.00	-0.11

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## STATEMENT OF COMPREHENSIVE INCOME (IFRS)

in € thousand	01/01/2010 – 09/30/2010	01/01/2009 – 09/30/2009
Net profit or loss	3,611	-1,421
Fair value fluctuations of available for sale securities	-325	329
Foreign currency adjustment	1,036	-688
Cash flow hedges	-7	-412
Deferred taxes	93	24
Total income and expenses recognized in equity	797	-747
Total income and expenses reported in the reporting period	4,408	-2,168
Thereof equity holders of SUSS MicroTec AG	4,325	-2,112
Thereof minority interests	83	-56

# CONSOLIDATED BALANCE SHEET (IFRS)

ASSETS in €thousand	09/30/2010	12/31/2009
Non-current assets	43,613	39,954
Intangible assets	12,738	13,837
Goodwill	13,599	13,599
Tangible assets	8,682	4,081
Current tax assets	104	121
Other assets	515	554
Deferred tax assets	7,975	7,762
Current assets	123,875	96,480
Inventories	59,979	40,790
Accounts receivable	18,125	14,842
Other financial assets	1,056	355
Securities	26,664	10,489
Current tax assets	168	265
Cash and cash equivalents	14,644	20,621
Other assets	3,239	1,595
Assets classified as held for disposal	0	7,523
Total assets	167,488	136,434

LIABILITIES & SHAREHOLDERS' EQUITY in € thousand	09/30/2010	12/31/2009
Equity	97,253	86,060
Total equity attributable to shareholders of SUSS MicroTec AG	96,969	85,859
Subscribed capital	18,721	17,019
Reserves	78,226	69,583
Accumulated other comprehensive income	22	-743
Minority interests	284	201
Non-current liabilities	24,665	19,988
Pension plans and similar commitments	2,752	3,003
Provisions	603	711
Financial debt	14,783	10,962
Other financial liabilities	77	67
Deferred tax liabilities	6,450	5,245
Current liabilities	45,570	30,386
Provisions	5,059	1,772
Tax liabilities	3,935	595
Financial debt	952	1,747
Other financial liabilities	5,801	4,536
Accounts payable	7,403	4,458
Other liabilities	22,420	14,906
Liabilities associated with assets classified as held for disposal	0	2,372
Total liabilities & shareholders' equity	167,488	136,434



# CONSOLIDATED STATEMENT OF CASH FLOWS (IFRS)

in €thousand	01/01/2010 – 09/30/2010	01/01/2009 – 09/30/2009
Net profit or loss (after taxes)	3,611	-1,421
Amortization of intangible assets	3,145	2,752
Depreciation of tangible assets	1,665	1,074
Profit or loss on disposal of intangible and tangible assets	140	99
Change of reserves on inventories	-727	887
Change of reserves for bad debts	87	-393
Non-cash stock based compensation	140	177
Non-cash income from the reversal of provisions	-396	-222
Other non-cash effective income and expenses	-1,267	141
Gain of bargain purchase arising from acquisition HamaTech	-2,678	0
Gain from deconsolidation of SMTTS	-1,388	0
Change in inventories	-12,330	716
Change in accounts receivable	-756	12,260
Change in other assets	-1,171	-299
Change in pension provisions	-136	1
Change in accounts payable	1,354	196
Change in other liabilities and other provisions	14,335	-8,189
Change of deferred taxes	1,187	720
Cash flow from operating activities – continuing and discontinued operations	4,815	8,499
Cash flow from operating activities – continuing operations	4,815	8,615

Service

	01/01/2010 –	01/01/2009 –
in € thousand	09/30/2010	09/30/2009
Disbursements for tangible assets	-1,493	-371
Disbursements for intangible assets	-308	-2,494
Purchases of current available-for-sale securities	-16,122	-10,102
Proceeds from redemption of available-for-sale securities	2,028	4,932
Proceeds from disposal of intangible and tangible assets	0	3
Payments for purchase of Hamatech	-8,031	0
Proceeds from disposal of Test business	2,771	0
Cash flow from investing activities – continuing and discontinued operations	-21,155	-8,032
Cash flow from investing activities – continuing operations	-21,155	-8,021
Increase of bank loans	4,500	0
Repayment of bank loans	0	-63
Change in current bank liabilities	-795	-4,631
Change in other financial debt	-679	-112
Proceeds from share capital contribution	6,808	0
Payments for expenses related to capital contribution	-227	0
Cash flow from financing activities – continuing and discontinued operations:	9,607	-4,806
Cash flow from financing activities – continuing operations:	9,607	-4,806
Adjustments to funds caused by exchange-rate fluctuations	578	125
Change in cash and cash equivalents	-6,155	-4,214
Funds at beginning of the year*	20,799	20,603
Funds at end of the period	14,644	16,389
Cash flow from operating activities includes:		
Interest paid during the period	117	144
Interest received during period	332	375
Tax paid during the period	243	557
Tax refunds during the period	64	132

<sup>\*</sup> Cash and cash equivalents as of January 01, 2010 also includes cash assets attributable to available-for-sale assets and discontinued activities (€178 thousand).

# CONSOLIDATED STATEMENT OF SHAREHOLDERS' EQUITY (IFRS)

in€thousand	Subscribed capital	Additional paid-in capital	
As of 01 January 2009	17,019	92,842	
Issuance of subscription rights		177	
Net profit loss or loss			
Total income and expenses recognized in equity			
As of 30 September 2009	17,019	93,019	
As of 01 January 2010	17,019	93,094	
Capital increase	1,702	4,943	
Issuance of subscription rights		140	
Net profit or loss			
Total income and expenses recognized in equity			
As of 30 September 2010	18,721	98,177	

Earnings reserve	Retained Earnings	Accumulated other Comprehensive Income	Total equity attributable to shareholders of SUSS MicroTec AG	Minority interests	Equity
433	-19,133	-791	90,370	247	90,617
			177		177
	-1,371		-1,371	-50	-1,421
		-741	-741	-6	-747
433	-20,504	-1,532	88,435	191	88,626
433	-23,944	-743	85,859	201	86,060
					6,645
			140		140
	3,560		3,560	51	3,611
		765	765	32	765
433	-20,384	22	96,969	284	97,253



# SEGMENT REPORTING (IFRS)

## Segment Information by Business Segment

	Lithog	Lithography Su		Substrate Bonder		Photomask Equipment	
in € thousand	9M/2010	9M/2009	9M/2010	9M/2009	9M/2010	9M/2009	
External Sales	65,720	52,872	19,007	14,207	7,089	0	!
Internal Sales	0	0	0	0	0	0	!
Total Sales	65,720	52,872	19,007	14,207	7,089	0	
Result per segment (EBIT)	13,441	6,954	-5,667	-1,777	-168	0	
Income before taxes	13,403	6,870	-5,672	-1,783	-170	0	
Significant non-cash items	-785	243	-1,512	-228	-73	0	
Segment assets	56,420	49,986	29,666	28,962	16,078	0	
– thereof Goodwill	13,599	13,599	0	0	0	0	
Unallocated assets			i				
Total assets			! !		!		
Segment liabilities	-18,865	-11,765	-8,614	-7,544	-5,966	0	
Unallocated liabilities			!				
Total liabilities			! !				
Depreciation and amortisation	1,278	1,471	1,856	1,264	542	0	
– thereof scheduled	1,203	1,471	1,741	1,264	542	0	
– thereof impairment loss	75	0	115	0	0	0	į
Capital expenditure	698	779	379	1,686	2,000	0	į
Workforce at September 30	314	314	130	118	87	0	:

## Segment Information by Region

	Sales Capital expenditure		Assets			
in € thousand	9M/2010	9M/2009	9M/2010	9M/2009	9M/2010	9M/2009
Europe	24,676	23,346	7,318	2,040	67,781	67,238
North-America	14,639	14,215	482	806	27,960	29,196
- Japan	5,626	8,447	0	12	1,000	3,284
Rest of Asia	51,491	24,585	67	7	1,398	1,186
Rest of world	203	48	119	0	0	0
Consolidation effects	0	0	0	0	14,984	-848
Total	96,635	70,641	7,986	2,865	113,123	100,056

Oth	iers	Continuing	operations	Discon Opera (Test bu		Consolidat	ion effects	То	tal
9M/2010	9M/2009	9M/2010	9M/2009	9M/2010	9M/2009	9M/2010	9M/2009	9M/2010	9M/2009
4,819	3,562	96,635	70,641	1,655	10,633	-	-	98,290	81,274
 4,478	4,018	4,478	4,018	0	0	-4,478	-4,018	0	0
9,297	7,580	101,113	74,659	1,655	10,633	-4,478	-4,018	98,290	81,274
803	-3,941	8,409	1,236	11	-1,876	-	-	8,420	-640
255	-3,857	7,816	1,230	10	-1,883	-	-	7,826	-653
11	-410	-2,359	-395	-29	-53	-	-	-2,388	-448
11,671	9,644	113,835	88,592	0	11,464	-	-	113,835	100,056
0	0	13,599	13,599	0	4,168	-	-	13,599	17,767
								53,653	38,199
								167,488	138,255
-2,295	-4,217	-35,740	-23,526	0	-4,677	-	-	-35,740	-28,203
 		i !						-34,494	-21,426
								-70,234	-49,629
1,120	910	4,796	3,645	14	181	-	-	4,810	3,826
1,120	910	4,606	3,645	14	181	-	-	4,620	3,826
0	0	190	0	0	0	-	-	190	0
4,909	380	7,986	2,845	0	20	-	-	7,986	2,865
56	55	587	487	0	125	_	-	587	612



## **SELECTED EXPLANATORY NOTES**

to the Interim Report of SUSS MicroTec AG as of September 30, 2010

### General Accounting Policies

The consolidated financial statements of SUSS MicroTec AG as of December 31, 2009 have been prepared in accordance with the International Financial Reporting Standards (IFRSs) applied by the International Accounting Standards Board (IASB) as of the closing date. In the consolidated interim financial statements as of September 30, 2010, which were prepared on the basis of International Accounting Standards (IAS) 34 "Interim Financial Reporting," the same accounting methods were applied as in the consolidated financial statements for the 2009 fiscal year.

All of the interpretations of the International Financial Reporting Interpretations Committee (IFRIC) in effect as of September 30, 2010 have been applied.

For additional information about specific accounting and measurement methods, please see the consolidated financial statements of SUSS MicroTec AG as of December 31, 2009.

The Group auditor, KPMG AG Wirtschaftsprüfungsgesellschaft, has neither audited nor reviewed the interim financial statements.

## 2. Changes in the Scope of Consolidation

The consolidated financial statements include the financial statements of SUSS MicroTec AG and of all material companies over which, independent of the level of its participatory investment, the proprietary company can exercise control (i.e. the control principle).

Compared with the consolidated financial statements as of December 31, 2009, the following changes were made to the scope of consolidation:

+ SUSS MicroTec AG sold the Test Systems division in accordance with the purchase agreement of January 27, 2010. The main component of the transaction was the complete sale of 100% of the shares in Suss MicroTec Test Systems GmbH, located in Sacka near Dresden, Germany. Suss MicroTec Test Systems GmbH was deconsolidated as of January 27, 2010.

With effect from February 15, 2010, SUSS MicroTec AG acquired 100% of the shares in HamaTech APE GmbH & Co. KG, based in Sternenfels, Germany, from Singulus Technologies AG. HamaTech APE GmbH & Co. KG was included in the consolidated financial statements for the first time in accordance with IAS 27 (rev. 2008) and IFRS 3 (rev. 2008) as of March 31, 2010.

There were no additional changes in the scope of consolidation.

## 3. Mandatory Disclosures

Highlights

#### 3.1 Sale of the Test Systems Division

On January 28, 2010, SUSS MicroTec AG announced the sale of the Test Systems division to Cascade Microtech Inc., which is based in Beaverton, Oregon (USA). The Test Systems division is located in Sacka, near Dresden. The site handles development, production, and distribution in Europe. In Asia and North America, sales are conducted via SUSS MicroTec subsidiaries or external representatives.

The main component of the transaction was the sale of all shares in Suss MicroTec Test Systems GmbH. In addition, individual assets of foreign subsidiaries, also assigned to the Test Systems division, were sold.

The purchase price for the Test Systems division consisted of a fixed amount and an amount placed in escrow. The fixed component amounts to  $\in$  4.5 million, of which  $\in$  2.0 million was paid in cash and  $\in$  2.5 million was paid in the common shares of the purchaser. An additional amount of  $\in$  2.5 million has been placed in escrow and will be released to the seller upon meeting certain post-sale conditions. This could lead to a corresponding purchase price adjustment. As of September 30, 2010,  $\in$  0.2 million had been released from the escrow account to SUSS MicroTec AG. The payout conditions for an additional  $\in$  0.6 million have been met, meaning that the amount will be released in the fourth quarter of 2010. In addition, SUSS MicroTec AG received  $\in$  0.8 million in purchase price adjustments. Of the total amount of  $\in$  1.6 million,  $\in$  1.0 million had already been taken into account in the previous year in the measurement of available-for-sale assets and liabilities.

On January 27, 2010, Suss MicroTec Test Systems GmbH was deconsolidated. The gain from the initial consolidation amounted to € 1.4 million as of September 30, 2010. Overall, the EBIT for the Test Systems division (discontinued activities) in the first nine months of 2010 was € 0.0 million.



## 3.2 Purchase of HamaTech APE GmbH & Co. KG

Effective February 15, 2010, SUSS MicroTec AG acquired 100% of the shares in HamaTech APE GmbH & Co. KG, based in Sternenfels, Germany, from Singulus Technologies AG. In addition, SUSS MicroTec AG acquired the land and company buildings at the Sternenfels site as well as a company loan of approximately € 10.1 million.

The purchase price for the land and company buildings totaled  $\in$  4.5 million. The purchase price for the shares in HamaTech APE GmbH & Co. KG and the company loan is comprised of a fixed component of approximately  $\in$  3.5 million and an earn-out component of  $\in$  1 million. In addition, SUSS MicroTec AG eliminated additional inter-company receivables of Singulus Technologies AG of approximately  $\in$  1.0 million, which had resulted from the ongoing operations of HamaTech APE GmbH & Co. KG since January 1, 2010. As early as the first quarter of 2010, SUSS MicroTec AG had paid the entire (fixed) purchase price of approximately  $\in$  9.0 million.

The acquisition of the shares and assets or liabilities is recorded in the consolidated financial statements of SUSS MicroTec AG in accordance with the International Financial Reporting Standards as a business combination, as stipulated in IAS 27 (rev. 2008) and IFRS 3 (rev. 2008). In this context, the acquired assets, liabilities, and contingent liabilities (with a few exceptions) are to be recognized at fair value at the time of acquisition (IFRS 3.18). In accordance with the guidelines of IFRS 3 in connection with IAS 38, not only assets appearing in the statement of financial position are to be taken into account, but also not yet recognized intangible assets.

Against this background, a purchase price allocation was conducted for the acquired assets and liabilities. The acquired assets and liabilities were recognized at the time of initial consolidation as follows:

in € million	Carrying value ac- cording to IFRS	Recognized upon acquisition
Intangible assets	3.1	1.3
Tangible assets	0.3	0.4
Current assets	7.6	7.6
Total assets	11.0	9.3
Non-current liabilities	0.0	0.0
Current liabilities	2.6	2.6
Total liabilities	2.6	2.6
Net assets	8.4	6.7
Acquisition costs		4.5
Provision for earn-out		0.8
Bargain purchase		1.4

Highlights

Capitalized development costs of  $\leqslant$  2.7 million, which previously had been recognized under intangible assets, were measured at the time of acquisition at  $\leqslant$  0. Instead, previously unrecognized intangible assets of  $\leqslant$  0.9 million, which primarily related to the acquired technology, were capitalized. The measurement of the technology is based on planning for the years 2010 to 2013 and the resulting cash flows. In addition, hidden reserves within tangible assets of  $\leqslant$  0.1 million were disclosed

As part of the purchase of HamaTech APE GmbH & Co. KG, the seller, Singulus Technologies AG, issued a shareholders' equity guarantee to the effect that the shareholders' equity of HamaTech APE GmbH & Co. KG calculated in accordance with the German Commercial Code (HGB) should not fall below a certain amount at the time of closing. From SUSS MicroTec's perspective, the shareholders' equity guarantee was violated. As part of a settlement agreement, the buyer and seller agreed on a settlement in the form of a retroactive purchase price adjustment. First, Singulus Technologies AG will refund  $\in$  0.7 million of the purchase price already received to SUSS MicroTec AG. And second, the earn-out component will be reduced from the previous amount of  $\in$  1 million to  $\in$  0.3 million. The settlement agreement has resulted in a positive impact on earnings of  $\in$  1.2 million for the second quarter of 2010. Singulus Technologies AG refunded an amount of  $\in$  0.7 million in the third quarter.

As a result of the settlement agreement with Singulus Technologies AG, the provision for the earn-out component has been reduced to  $\leq$  0.3 million. Gain of bargain purchase has increased to  $\leq$  2.7 million. Gain of bargain purchase is recognized with effect on net income under other operating income in accordance with IFRS 3.34.

HamaTech APE GmbH & Co. KG's income and expenses in the months from March to September 2010 are recorded in the consolidated statement of income. In this period, HamaTech APE contributed sales of € 5.7 million and earnings of € 0.1 million to consolidated earnings after taxes. If SUSS MicroTec AG had already acquired HamaTech at the beginning of the reporting period, consolidated sales would have totaled € 96.9 million and consolidated earnings after taxes € 3.1 million.

#### 3.3 Increase in Capital Stock

In May 2010, SUSS MicroTec AG approved an increase in capital stock without subscription rights from approved capital, which was completed on May 11, 2010. 1,701,912 shares with profit-sharing rights, beginning on January 1, 2010, were placed at a price of  $\in$  4.00 per share. The gross inflow of funds amounted to  $\in$  6.8 million.



The Company's equity capital was increased from € 17,019,126.00 (divided into 17,019,126 common bearer shares with a calculated par value of € 1.00 per share) by an amount of € 1,701,912.00 to € 18,721,038.00. Additional paid-in capital increased (gross) by € 5.1 million.

The transaction costs for carrying out the increase in capital stock totaled approximately € 0.2 million. They were deducted from additional paid-in capital.

#### 3.4 Strategic Restructuring

On June 10, 2010, SUSS MicroTec AG announced its decision to relocate its Substrate Bonder division, which is currently based in Waterbury, Vermont (USA), to Germany this year. In the course of the planned restructuring, the research and development, production, and product management functions for the Bonder product lines will be moved to the new site in Sternenfels, Germany. At the same time, the North American customer service and sales activities as well as the applications center will be moved from Waterbury, VT, to Silicon Valley in California.

Restructuring expenses are expected to total € 7.5 million. As of the end of the third quarter, restructuring expenses of approximately € 2.2 million had been incurred. As of September 30, 2010, provisions for restructuring came to € 1.4 million.

#### 3.5 New Credit Agreements

On March 31, 2010, the previous bank consortium led by Fortis Bank was replaced by a new consortium led by Bayern LB. In March 2010, SUSS MicroTec AG signed credit agreements with the new bank consortium for a credit line of € 6 million. The credit line initially runs until February 28, 2011 and was issued without covenants. Its primary purpose is to serve as backing for down payment guarantees.

In May 2010, HamaTech APE GmbH & Co. KG concluded a general credit agreement with BW Bank Mannheim for a credit line of €1 million. The credit line runs for an indefinite term and was issued without covenants. SUSS MicroTec AG issued a binding letter of comfort for HamaTech APE GmbH & Co. KG in order to secure the credit line

On May 25/28, 2010, SUSS MicroTec AG concluded a loan agreement with a local bank in order to finance the newly acquired business property in Sternenfels. The loan, which totals € 4.5 million, runs until June 30, 2020. It was made available and drawn down on July 6, 2010.

#### 3.6 Other Mandatory Disclosures

Highlights

The securities recognized in the statement of financial position include corporate and government bonds as well as commercial papers with a term of up to three months. The corporate and government bonds have been measured at market prices. Any fluctuations in the market price are recognized in accumulated other comprehensive income and therefore do not affect profit and loss.

Also disclosed under this item in the statement of financial position are the 747,530 Cascade shares – with a fair value of € 2.1 million as of September 30, 2010 – obtained through the sale of the Test Systems division. Fluctuations in the market price are recognized in accumulated other comprehensive income and therefore do not affect profit and loss.

Other issues influencing assets, liabilities, shareholders' equity, the result for the period, or cash flows and unusual in terms of their nature, magnitude, or frequency, did not arise during the interim reporting period.

### 4. Change in Presentation

The presentation of the consolidated financial statements as of September 30, 2010 is analogous to the presentation as of December 31, 2009. There were no changes in presentation.

## 5. Changes in Estimates

To the extent that estimates were made in the interim reports, the methodology underlying the estimates remained fundamentally the same during the fiscal year and in comparison to the previous fiscal year.

In a departure from the approach used at the end of the fiscal year, income tax expense in each interim reporting period is recorded on the basis of the best estimate of the weighted average annual income tax rate which is expected for the entire fiscal year.

SUSS MicroTec AG currently assumes that the annual income tax rate will deviate from the expected tax rate of approximately 28%. The primary reason for this is that the losses accrued by foreign subsidiaries cannot be capitalized.

Otherwise there are no changes requiring disclosure which would have a material impact on the current interim reporting period.



## 6. Bonds and Equity Securities

An increase in capital stock from approved capital was undertaken during the reporting period. No additional issuances, repurchases, or repayments occurred involving either bonds or equity securities.

#### 7. Dividends Paid

During the reporting period, no dividend was distributed nor was such a distribution proposed.

## 8. Significant Events After the End of the Interim Reporting Period

No material events occurred after the end of the interim reporting period.

## 9. Contingent Liabilities and Receivables

There are no contingent receivables. There were no substantial changes in contingent liabilities since the reporting date of December 31, 2009.

## 10. Earnings per Share

Basic earnings per share are calculated by dividing the net profit or loss for the period (net of minority interests) by the average number of shares.

For the first nine months of 2010, the average weighted number of shares – taking into account the increase in capital stock during the year – was 17,854,497 shares.

In order to calculate diluted earnings per share, the profit or loss for the period attributable to shareholders (net of minority interests) and the weighted average of outstanding shares are adjusted for the impact of all potential dilutive shares.

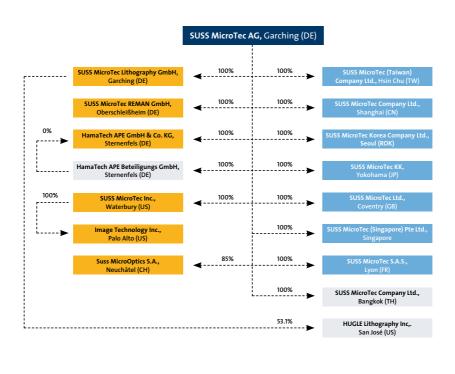
The existing stock option plans were not taken into account in calculating diluted earnings per share because either the market price of the SUSS MicroTec share was less than the exercise price of the options (the options were not "in the money") or the options could be exercised only given certain conditions, which were not met in full as of the reporting date.

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#### 11. Related Parties

In the previous year the Group was affected by the disclosure requirements of IAS 24 "Related Party Disclosures" with respect to business relationships with the since resigned Chairman of the Supervisory Board of SUSS MicroTec AG. The former Chairman of the Supervisory Board, Dr. Richter, was simultaneously a Management Board member of Thin Materials AG in Eichenau, Germany. In the first quarter of 2009, SUSS MicroTec AG concluded a cooperation agreement with this company. The agreement governs cooperation between the two companies in the area of thin wafer processing. As part of the agreement, SUSS MicroTec AG acquired intellectual property (IP) and expertise in the area of thin wafer handling for € 0.9 million. The capitalized IP will be amortized over five years. At SUSS MicroTec AG's Shareholders' Meeting on June 24, 2009, Dr. Richter resigned from his position as Chairman of the Supervisory Board of the Company.

# LEGAL STRUCTURE OF THE GROUP



Holding Company

Other / Non-operating

Sales

Production

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# FINANCIAL CALENDAR 2010 / 2011

Nine-month Report 2010	November 04, 2010
Analysts' Conference at the German Equity Forum Fall 2010	November 22-24, 2010
UBJ Investor Conference, Hamburg	Dezember 02, 2010
Annual Report 2010	March 30, 2011
Quarterly Report 2011	May 05, 2011
Shareholders' Meeting	June 21, 2011
Interim Report 2011	August 04, 2011
Nine-month Report 2011	November 08, 2011

# CREDITS AND CONTACT

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